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# Digital Transformation in Process Development

the drivers for structured and  
contextualized experimental data

*Christian Airiau, PhD*

*Global Head Data Sciences, CMC, R&D, Sanofi  
iCMC-Digital Transformation lead*

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*An Autonomous self-optimizing bioprocess reactor,  
cyberpunk style - Dall.E-3*

# Objectives of today's session

- Pharmaceutical Industry progresses towards its Digital Transformation goal
- Investment, commitment, initial results
- Momentum is clear, but is it enough to deliver on the industry expectations

## Today's objectives:

- Share progress of Digital Transformation program for Process Development
- Focus on the efforts needed for Data structuration / contextualization
- Understand Business drivers and Business Value
- Reflect on challenges – focus on Talent attraction: Tech Vs BioTech

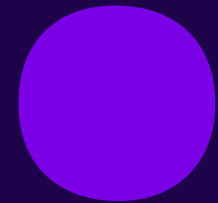
# Digital Transformation: a business decision

- Pharma Industry is making progress in its Digital Transformation journey
- However, we are still lagging many other industries (Automotive, aeronautics, Supply chain)
- Major issue remains on structuring/ accessing our data at scale to enable advanced analytics
  - *Running out of excuses...*



- Automotive industry, self driving cars manage much more complex data & infrastructure than our industry
  - Occupancy NN uses 1.4B video frame
  - 30PB of data
  - Deploy NN to 800,000 cars
  - 75,000 NN models trained (2022)
  - Planner decision every 50ms for Autopilot mode

# **01 A Digital Transformation journey**

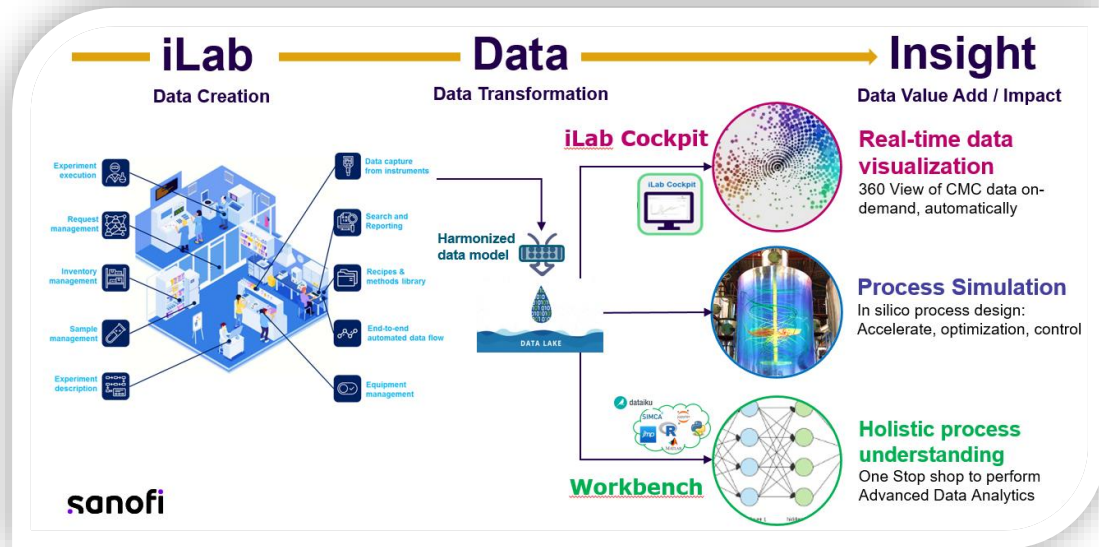


# Sanofi is engaged in a multiyear Digital Transformation program for Process Development activities

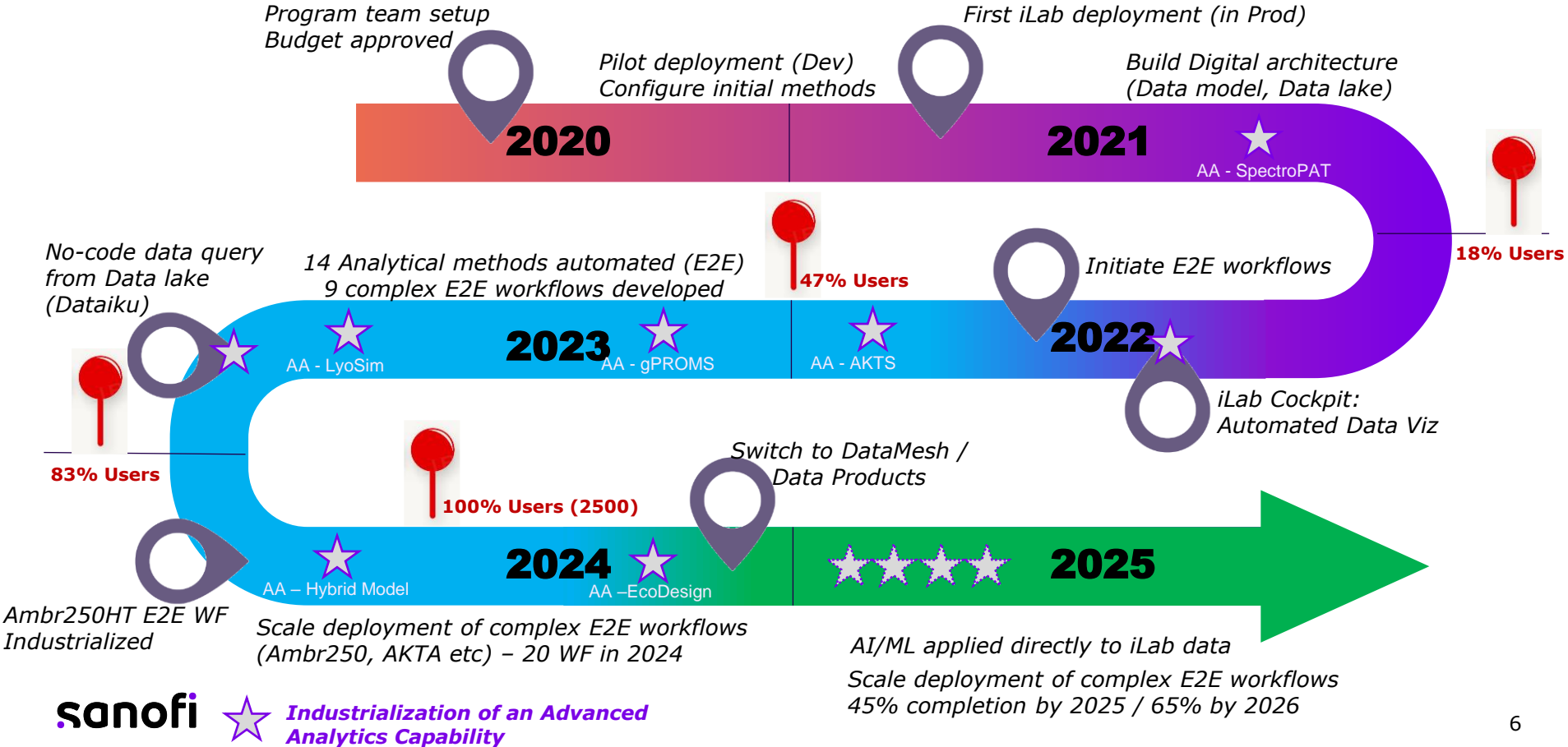
More productive CMC Labs & **faster dev processes** through **data-driven products**, feeding **AI/ML/Modeling** agents, supporting Sanofi launches

## Scope:

- +2,500 users, ~100 labs, ~20 sites
- Process Development in R&D (CMC) and Commercial (MSAT)
- All modalities – Biologics/Synthetics
- Pharma & Vaccines
- GMP and non-GMP

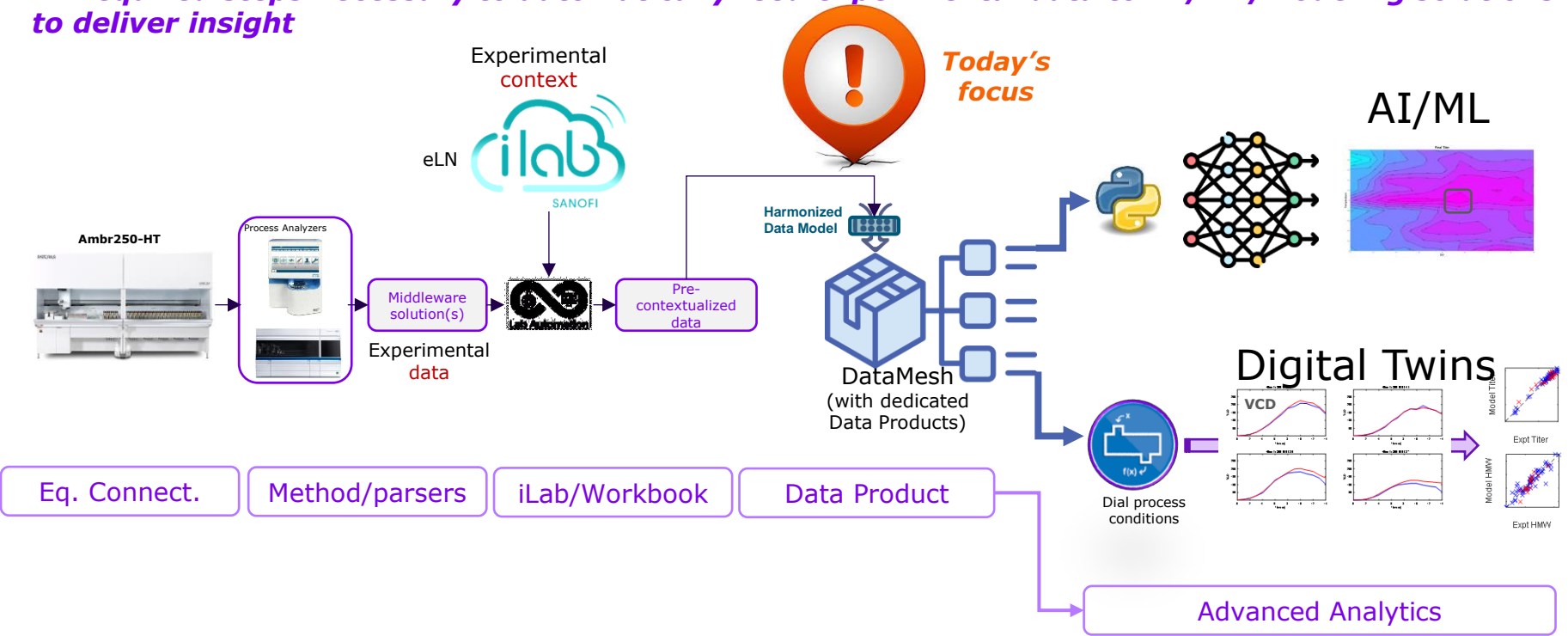


# This is a Journey...



# Focus is now on implementation of E2E Workflow

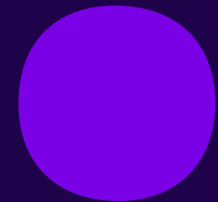
*All required steps necessary to automatically feed experimental data to AI/ML/Modeling solutions to deliver insight*



*All necessary and critical steps implemented by program Factories to deliver Business value*

# 02 Data Structure and contextualization

A NON-NEGOTIABLE STEP



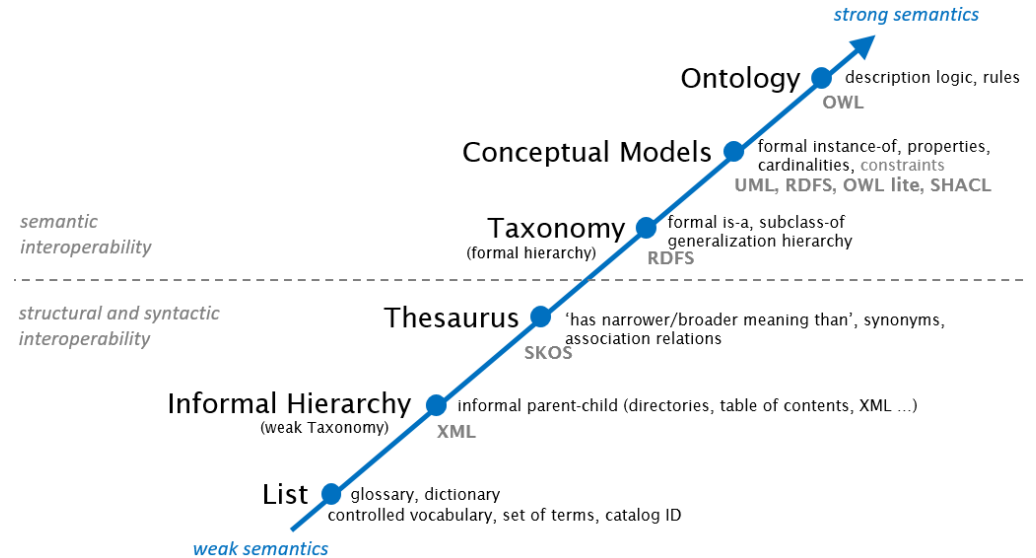


# Let's align on some terminology

## Ontology

A formal description of knowledge as a set of concepts within a domain, and the relationships that hold between them.

It ensures a common understanding of information and makes explicit domain assumptions thus allowing organizations to make better sense of their data. (NIIMBL consortium)



### Sources

- Deborah L. McGuinness. "Ontologies Come of Age". In Dieter Fensel, Jim Hendler, Henry Lieberman, and Wolfgang Wahlster, editors. Spinning the Semantic Web: Bringing the World Wide Web to Its Full Potential. MIT Press, 2003.
- Michael Uschold and Michael Gruninger "Ontologies and semantics for seamless connectivity" *SIGMOD Rec.* 33, 4 (December 2004), 58-64. DOI=<http://dx.doi.org/10.1145/1041410.1041420>
- Leo Obrst "The Ontology Spectrum". Book section in of Roberto Poli, Michael Healy, Achilles Kameas "Theory and Applications of Ontology: Computer Applications". Springer Netherlands, 17 Sep 2010.
- Leo Obrst and Mills Davis "Semantic Wave 2008 Report: Industry Roadmap to Web 3.0 & Multibillion Dollar Market Opportunities". 2008.

# Cornerstone of the Digital Transformation: Data Model

## *A non-negotiable step*

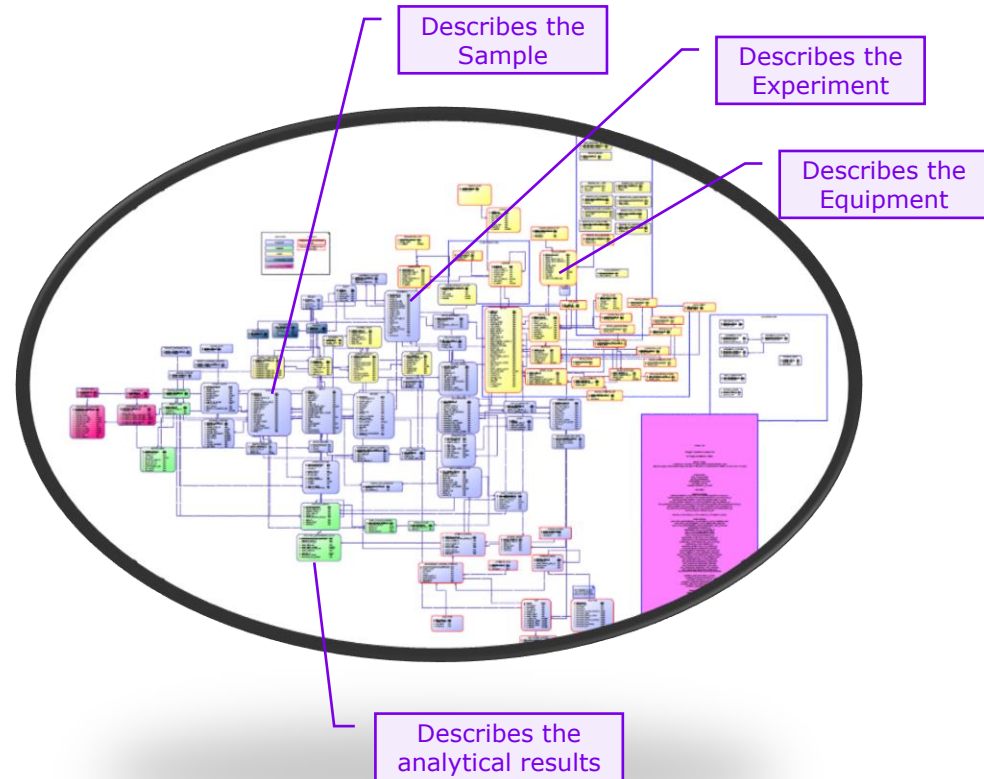
Data model organizes data elements and standardizes how the elements relate to one another. It explicitly determines the structure of data

**Ontology:** sets the general framework

**Logical Data Model** provides a visual / conceptual relationship of data entities

**Physical Data Model** is the translation of the Logical Data Model into the structure of a database

Each data point generated in the lab is mapped in the Data model



# Define Data Model, through Use Cases

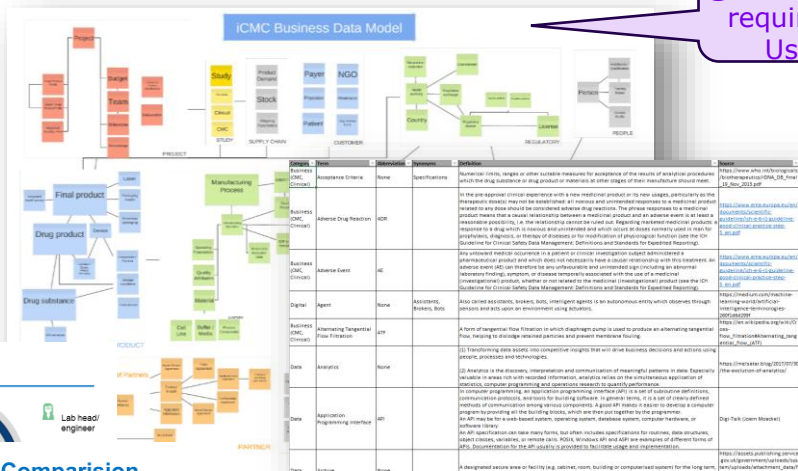
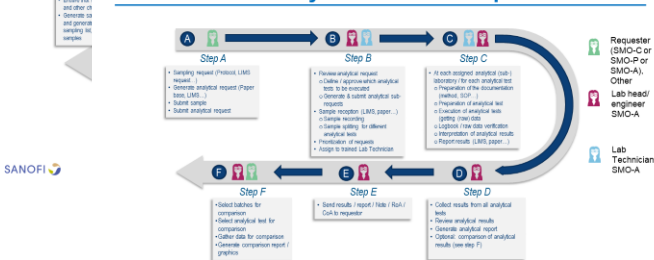
Starts with multiple **Use Cases** defining the Logical data model

1 End-users explain what they need to do

## Use Case 2: Biotechnology: Technical Batch Documentation

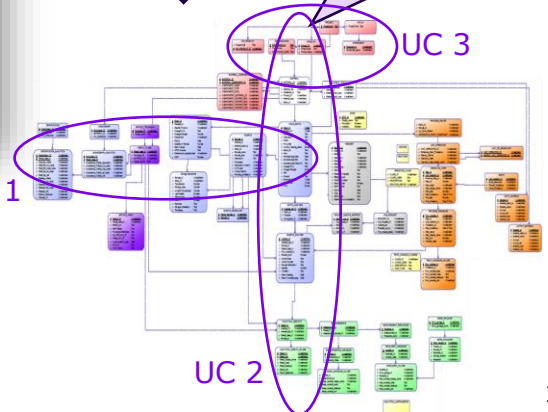


## Uses Case 1: Analytics: Batch Comparison



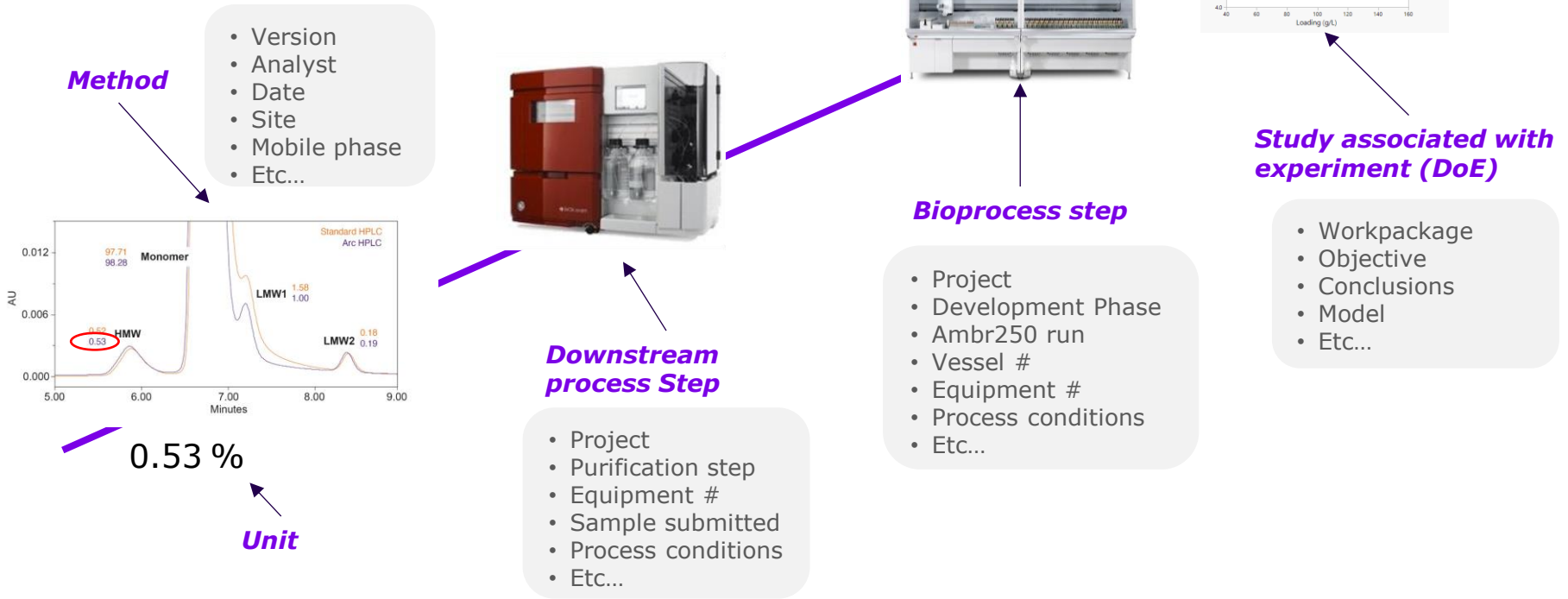
2 Data mapping / connectivity required by the Use cases

3 Combination of all use cases builds the full picture



# Drivers to build strong data model

## *The context around "0.53"*

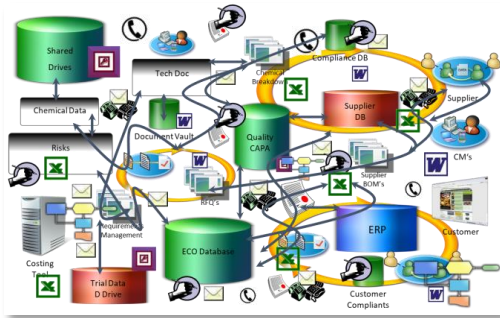


# Drivers to build a strong data model

## Providing Insight

*"Our PPQ run shows an Out of Trend result in HMW: 0.50%. Have we generated such results in the past?"*

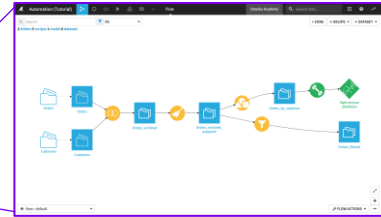
When your data is not structured:



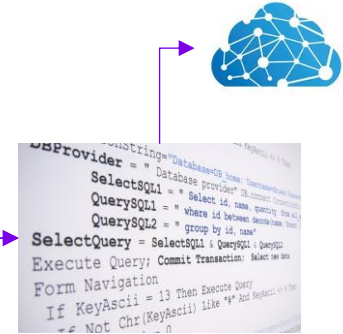
5 scientists, over 2 weeks

- "We could not find an example of such result"
- "What do we do with our PPQ run?"

When your data is structured:



**Self-served data prep.**  
**No-code SQL**



- "This project generated 0.53% of HMW during Stretch DoE study in 2022"
- "Can this help justify PPQ Out of Trend results?"

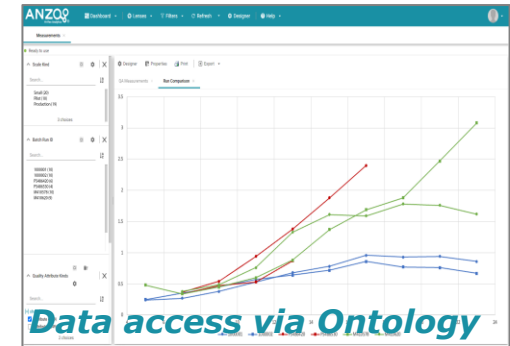
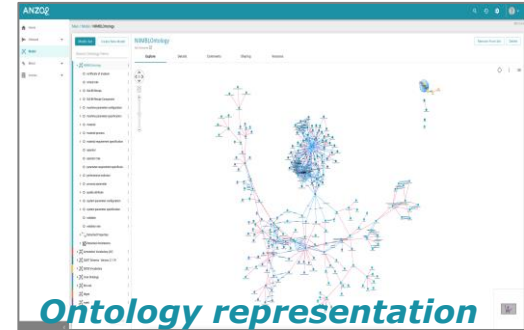
# Bioprocess Manufacturing – common Ontology *Implemented via NIIMBL – Big Data program*

NIIMBL developed a *Bioprocess manufacturing Ontology* using NIIMBL members input.

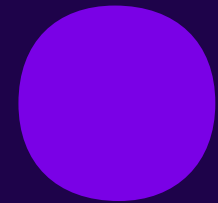
Ontology is managed under Industrial Ontology Foundry (IOF) and “Basic Formal Ontology” (BFO) model

*The NIIMBL Ontology for Bioprocess Manufacturing is now Open Source.*

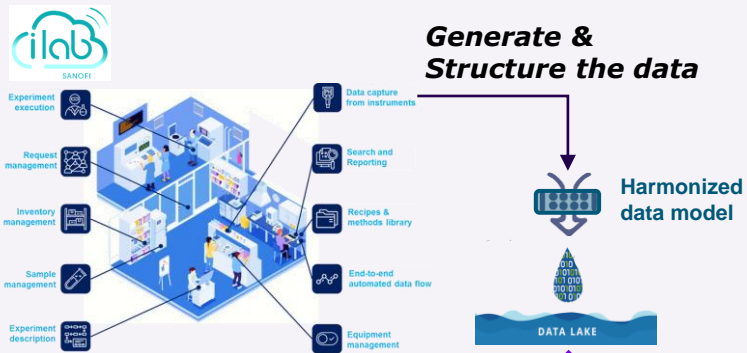
- Available to all in the Biopharmaceutical industry
- Lower the access of Ontology/Data model across the industry
- Provide standardized framework to manage data



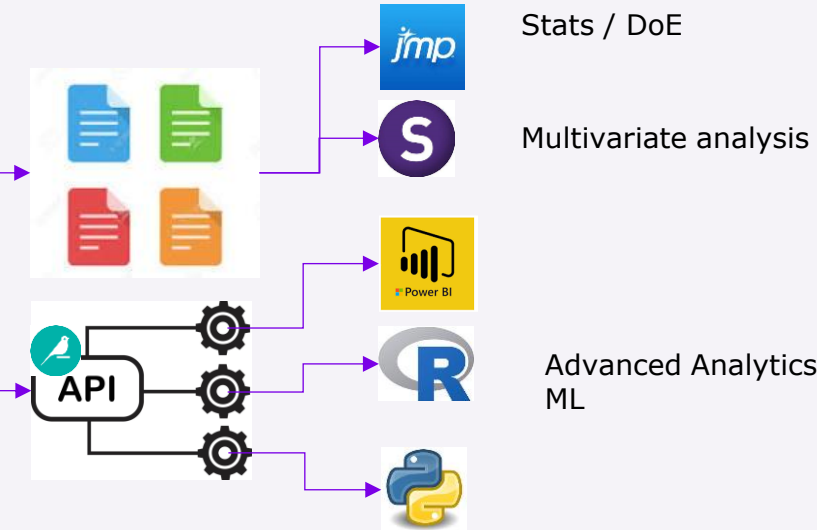
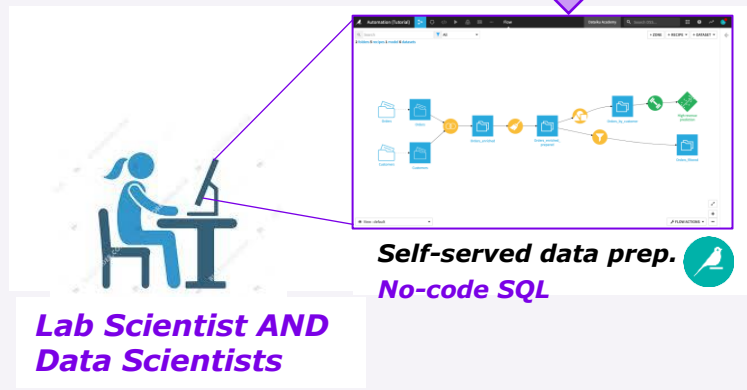
## **03 Where are we headed**



# Joining the dots: Generate data / query / analyze



Experimental data automatically structured, contextualized, centralized in Data lake  
**Direct query by Scientists / Data Scientists to feed into Stats / MVA / Modeling applications**

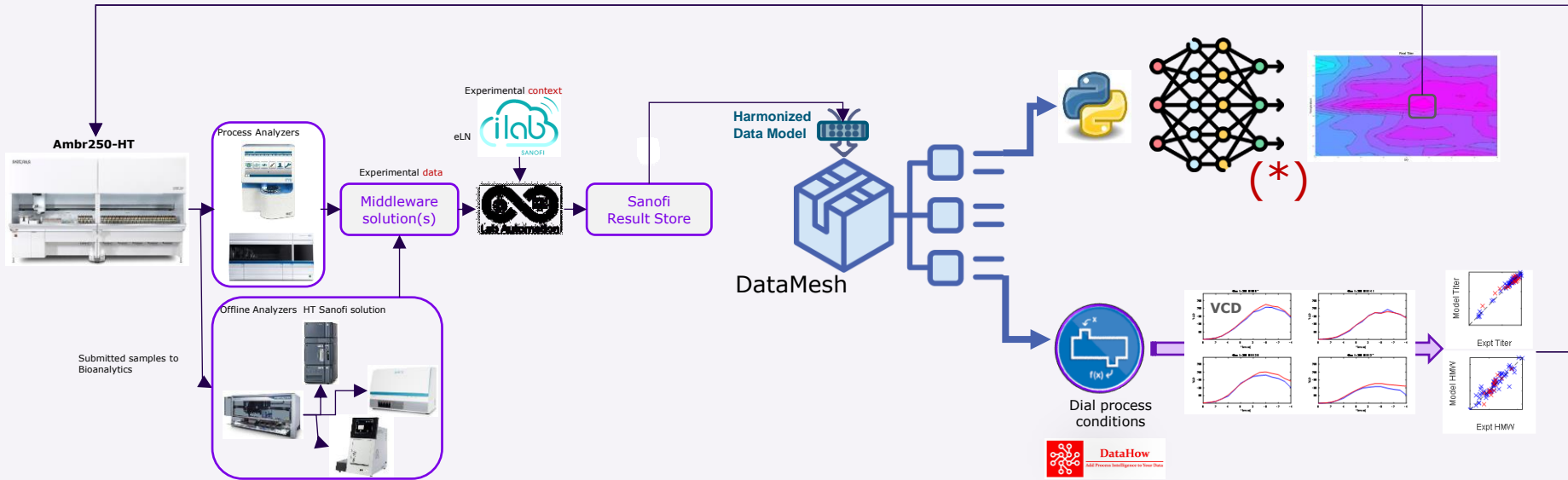




# Join the Dots

All cell culture experiments to feed into In-Silico design (Hybrid) and in ML models

Use proposed new set of experimental conditions to drive to **Process Optimality**



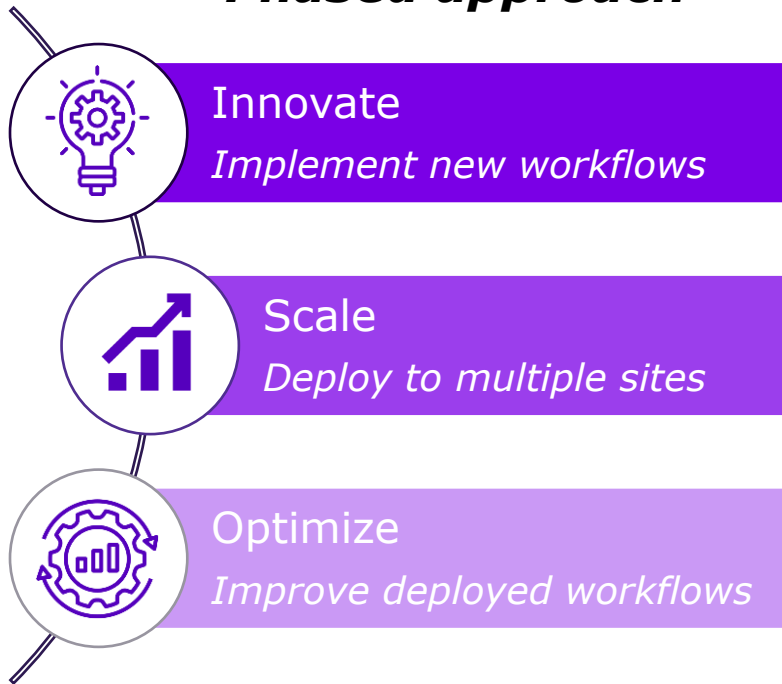
**(\*)** with automated data flows, large numbers of run are becoming available, suitable for ML approaches, specifically intending for Transfer learning across products  
- 6 first months of deployment at 1 site: 420 batches / 6700 samples / 175,000 measurements



Scale prediction conditions

# E2E Data Flow – Moving to full scale

## ***Phased approach***



### **10 new complex workflows per year**

- Ambr / AKTA / Chemspeed / Tecan etc

### **About 20 new analytical methods per year**

### **20 Replicates of workflows / analytical methods**

- Copy/paste by first intent (accelerate deployment)
- But heterogenous site-specific equipment connectivity

### **Continuous improvement - established workflows**

- Industrialization, support (Long term Op. model)

# 4 areas of focus - Ambition

*Become a CMC organization powered by AI at scale*

*Process  
Modeling*

*Physics based Digital Twins*

- Reduce wet-lab experiments by dry-lab Digital twins
- Design / Optimize / Control all main Unit Operations in CMC
- Define optimum process conditions, faster and cheaper

*AI / GenAI*

*Optimize processes and  
increase productivity*

- Expert AI agents:
  - *Identify complex process/quality relationships in large datasets*
  - *Drive process productivity*
- GenAI agents for CMC:
  - *Technical reports / dossier generation*
  - *AI-driven knowledge management system - "Digital SME"*

*Automation  
/ Robotics*

*Hyper productive labs*

- Automation of low value-added tasks:
  - *Increase project team productivity*
  - *Enable scientists to focus on science*
- Lead the Robotics race:
  - *Integrate complex laboratory tasks*
  - *Assess Humanoid robotics in lab environment*

## 04 Skills and roles

A NON-NEGOTIABLE STEP



# Key challenge

## Workforce evolution matching Digital Maturity Ambition

- **Strategic investment in our employees:**
  - Structured training in Data Science / Digital
    - *Specific topics: Statistics / MVA / ML / Modeling*
    - *Different levels: Introduction / practitioner / expert*
    - *Community of practice – post training, reinforcement*
- **New skills in Digital / Business organizations**
  - Investment in new skills and new roles
- **Skills:**
  - Data engineers
  - IoT experts (EqCx)
  - Solution Architects
  - Semantic Engineers
  - Data Governance
  - ML
  - Systems modeling
- **Roles:**
  - Data Owners
  - Product Owners
  - Scrum Masters
  - Business System Owners
  - Business Analyst
  - Modelers
  - Data Scientists
  - Digital Training coordinator



- Upskilling
- Reskilling

- ***Increasing Digital Maturity does not happen organically.***
- *It requires time, efforts, investment*
- *This needs to be a key part of the Digital Transformation Strategy*

# Biotech Industry challenge

## Attract the top tier Data Scientists from tech industry

- **Top Data Science graduates are primarily attracted to tech companies:**
  - Tech companies remain the most competitive salary-wise:
    - \$100,000 – 180,000 for Data Scientists in Tech Vs \$85,000 - \$150,000 in Healthcare
  - Digital maturity / access to state of the art Tech Stack
    - Big Pharma have a long way to go to provide the exciting Digital environment to attract Data Scientists
- **What can Biotech do to attract more talents from tech companies**
  - Be ready to pay more? Probably, but not only
  - Leverage the trend to give meaning to their work – Active external communication
    - “Tech for good” or “data science for social impact” are key trends in data science community
  - Maturity of typical Big Pharma “TechStack” and access to structured data is a minimum threshold to attract key talents



Which Sandbox do you want to play in?



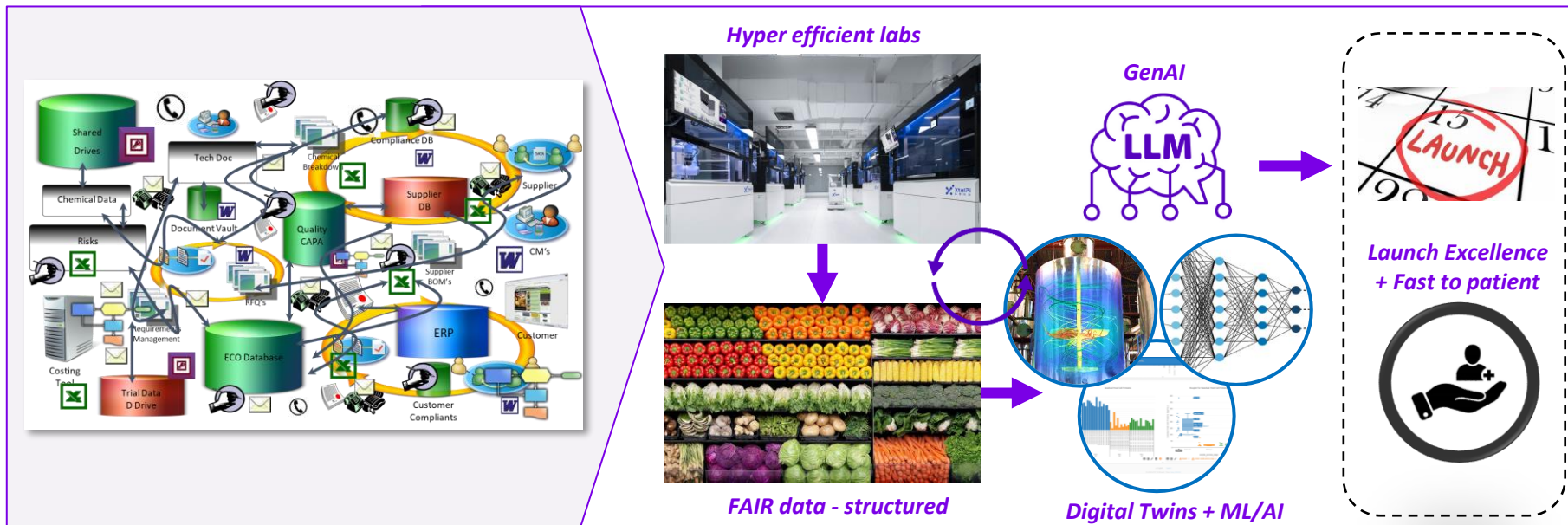
# Conclusions



# Current versus future state

*From where we were ...*

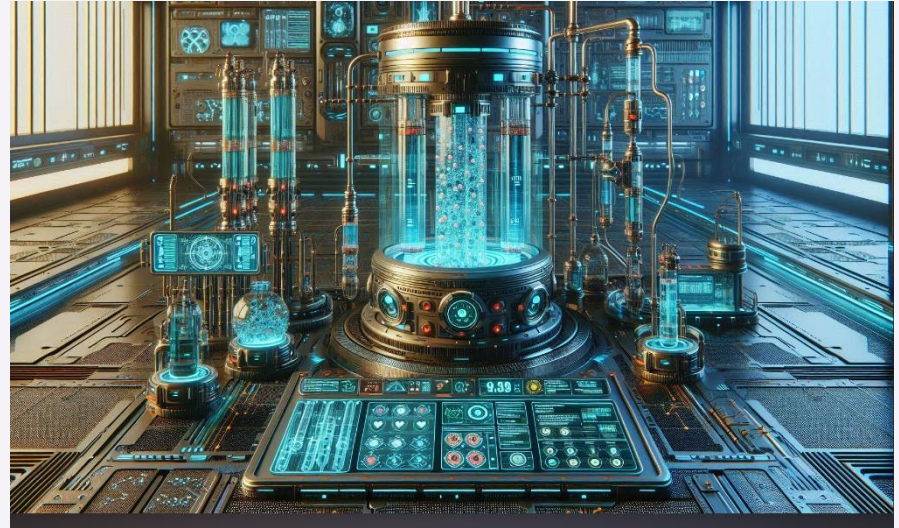
*...to where we will be*





# Accelerate the pace

- Industry is moving in the right direction
- We must learn from other industries to catch up on our Data foundation
- Focus and continued investment is required



*Moving towards “Autonomous self-driving bioprocesses”*

an autonomous self-optimizing bioprocess reactor in cyberpunk style

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